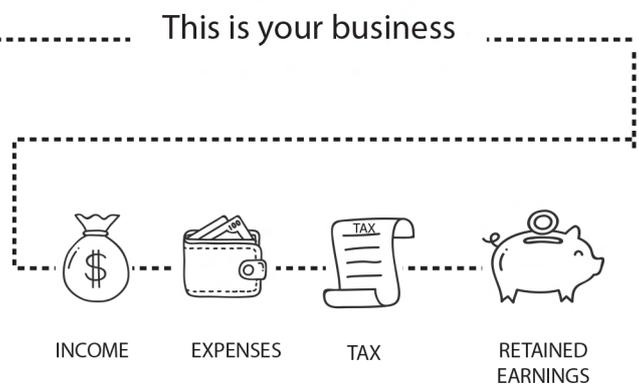
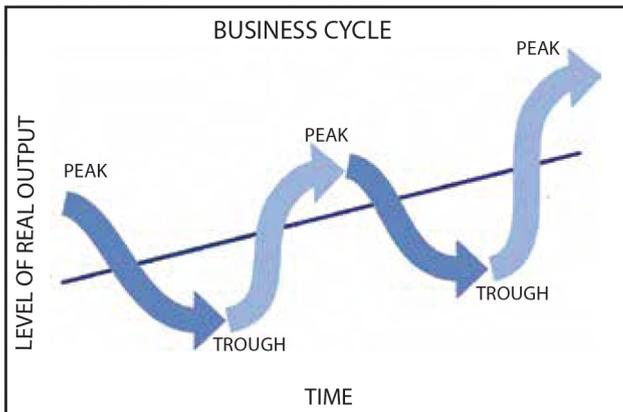




Corporate Guarantee is a **specialist short-term insurer** that provides **flexible risk management solutions** as an alternative to conventional insurance. We concentrate on understanding the risk profile of our individual clients, as **we understand that each client is unique** and that as a result, each client will have unique needs in terms of risk management.

## The Traditional Way

Businesses make use of conventional methods to manage their risks that they have generally not considered insurable. For example, using retained earnings to cover potential future losses. It is likely that premiums paid for other insurance risks will exceed claims received during the average lifetime of a business.



## The Corporate Guarantee Way

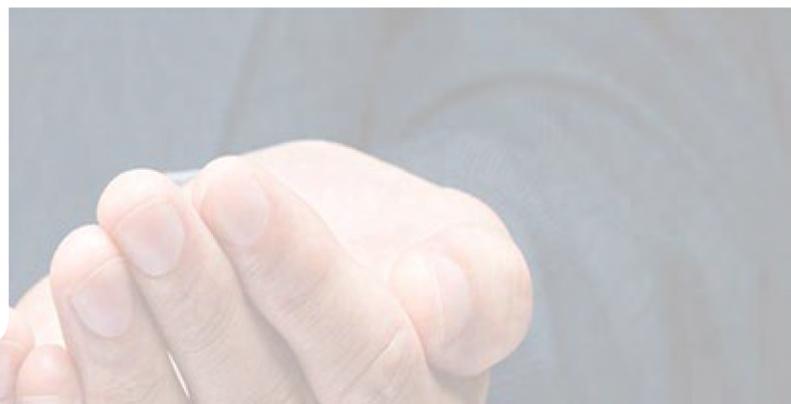
The Corporate Guarantee Alternative Risk Transfer product is an alternative to conventional insurance policies. We assist you in **converting risks into sustainable wealth** by building a contingency policy which is tax deductible within your risk profile. Corporate Guarantee also provides 20% additional risk transfer on all policies. This risk management fund will offer **long and short term advantages** that will carry your business through a negative business cycle and enable you to **cover any unforeseen or catastrophic events**.

**Vat Registered**

Client buys	115,000	➔	Corporate Guarantee pays VAT to ROR
VAT (15%)	-15,000	➔	Policy Holder claims back as input VAT
	<u>100,000</u>	➔	Allowable deduction in insureds books
less Admin Fee (+/-) 5,000		➔	Admin Fee is included in premium bought
	<u>95,000</u>	➔	Value of the Experience Account
		➔	No claim bonus will be calculated on this amount
		➔	Value given is Vat excluded

**Non Vatable clients**

Client buys	115,000	➔	Insured deducts full amount for tax purposes
VAT (15%)	-15,000	➔	Corporate Guarantee pays ROR
	<u>100,000</u>	➔	Policy Holder cannot claim VAT
		➔	Allowable deduction in insured's books
less Admin Fee (+/-) 5,000		➔	Admin Fee is included in premium bought
	<u>95,000</u>		
VAT Added Back	14,250	➔	Corporate Guarantee adds VAT component back to customer's Experience account
	<u>109,250</u>	➔	Value of the Experience Account
		➔	Value given is Vat included



# The Contingency Policy

All companies face difficult times at various times which will negatively impact the financial aspect. This means all companies must accept some residual risk. Corporate Guarantee allows each client to create a **customised insurance solution**. You create an insurance capacity to carry your own risk or to provide for a way of negotiating more favourable rates in the conventional insurance market. This is called a **Contingency Policy**.

Corporate Guarantee's Contingency Policy is part of the **Alternative Risk Transfer (ART)** market, where ART offers a way to protect assets from risks by using non-traditional and unconventional insurance. It is an option for clients with a long-term commitment to loss prevention, a focus on loss control and a willingness to take on some of their risk.

## Contingency Policy & your Conventional Insurance Policy

By building up your Contingency Policy, you will be able to increase your excess payments on your conventional insurance and, in turn, decrease the premiums paid to conventional insurers.

Always look at catastrophic risk and how it can be managed in conjunction with your conventional and contingency policies.

## Converting Risk into Sustainable Wealth

We perform a risk analysis with you to assist in deciding which risks you could manage and retain on your own based on your risk appetite.

### Additional Benefits with your Corporate Guarantee Policy



UP TO  
**90%**  
at Prime  
less 1%

#### Loan Options



UP TO  
**65%**  
at Prime  
less 2%

#### Guarantees



We offer third party  
guarantees

**Risk Transfer**  
Standard cover is 20%. Based on your specific needs, the risk transfer can be increased to suit your risk profile

**No Claim Bonus**  
Will be earned on the positive balance of the Experience Account. The rate is linked to applicable investment rates and determined by us.

**Underwriting Fee**  
Based on the client's unique risk profile and risks underwritten.



**Experience Account**  
Premiums paid less underwriting fee. This is your risk management fund and remains accessible to manage your risks.

**Tax Deductibility**  
Insurance premiums within your risk profile are deductible under the Namibian Tax Act

**Income Protection**  
Policy builds up over time to protect future income.

## Why choose Corporate Guarantee

 Consider how much you have paid on conventional insurance premiums over the last couple of years in relation to how much you have claimed

ART can help you SAVE on insurance premiums 

 Pay once-off upfront admin fee, no further costs

Earn an annual NO CLAIM BONUS on the positive balance on your pro-rata experience account balance. 

-  Contingency Policy enables you to manage your own risk within your own risk needs.
- Contingency policy contributes to cover you for any unforeseen risks/damages your business might suffer
- Corporate Guarantee provides an additional 20% cover on premiums purchased / policy value

# Frequently Asked Questions

## Who is Corporate Guarantee?

Corporate Guarantee is currently one of the largest short-term insurer in Namibia and is part of the NSX listed Nictus Holdings Limited. Corporate Guarantee specialises in ART (Alternative Risk Transfer) insurance solutions and services, catering for the needs of its corporate and professional clients in accordance with their risk circumstances and risk management efficiency.

## What statements will I receive and how do I make sense of them?

1. The Experience Account statement reflects the balance in your ART fund.
2. Should the policy be bought over a 12 month period the Debtor Account statement reflects the premium due on your policy.

## How do I see what the return on my Experience Account is?

There is a No Claims Bonus (NCB) section at the bottom of the Experience Account statement which shows the notional interest earned to date. Please remember that the interest is capitalised at the end of the 12 month insurance period.

## How does the No Claims Bonus (NCB) work?

Corporate Guarantee rewards you for good risk management by increasing your cover by means of a No Claims Bonus calculated on the balance of your experience account. If you do make a claim you will still earn a NCB albeit on a pro-rata basis.

## Is the ART insurance policy tax deductible?

As an individual who is subject to P.A.Y.E. you can deduct up to N\$ 40 000 per annum on insurance and pension as stipulated in the tax tables. As a business or individual trading, the amount you are able to write off is equal to the size of the premium bought, subject to having an insurable risk equal to or greater in value than the balance of your Experience Account. This should be confirmed with your Financial Advisor.

## Is the policy Vatable?

All Corporate Guarantee policies are subject to VAT. The only VAT exempt policy is the Credit Guarantee policy. In case of a claim or cancellation, the VAT will be paid out on top of the amount.

## When do I receive an Invoice for the payments made into my Experience Account?

As soon as we receive payment i.e. as soon as the inward payment appears on our bank we issue an invoice for the monies received. Please note that the actual policy document serves as proof that you have made provision for an insurance expense.

## What charges are levied on my Corporate Guarantee policy, in addition to the Admin fee?

Law requires us to pay over 1% of the value of the policy to NAMFISA as a regulatory fee. Furthermore, there is a Stamp Duty levy, with a maximum charge of N\$ 250, which is applicable on each payment received by Corporate Guarantee.

## Do I receive a Tax certificate at the end of the tax year?

Corporate Guarantee issues tax certificates for the Income Protection Policy. For all other policies, please use the policy document as proof of purchase of insurance.

## Can I cede a beneficiary on my policy?

Yes, all you need to do is complete and sign a Nomination of Beneficiary form and submit it to Corporate Guarantee. Upon your death, the beneficiary will receive the positive amount of the experience account minus any loans made against it. This means the policy will not fall within the deceased estate. (Note: Only applicable to individual policy holders. Closed Corporations and Limited Companies are not eligible for this benefit.)

## How do I gain access to my policy?

You can access your money via a:

- claim,
- cancellation or
- termination.

## Contact us today

☎ 083 331 3032

✉ [clientcare@corporateguarantee.com](mailto:clientcare@corporateguarantee.com)

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🌐 [www.corporateguarantee.com](http://www.corporateguarantee.com)

